

DataHub benefit comparison

	DataHub managed service	Contractor services	Internally delivered services
Proven software	Yes – DataHub, and the Transformation Manager software it utilises, are used in multiple markets in multiple industries	Probably not – unless the contractor has his/her own specialist software. If they do, risk occurs when the contractor moves to another project	No – unless you're a data movement company. The option to purchase software has a learning curve, while ad hoc scripts are hard to maintain
Proven methodology	Yes - DataHub is based on our Engagement Model methodology, used in projects worldwide	Probably not – unless the contractor has a specific data integration background (and this type of specialist is expensive to hire)	No – unless you're a data movement company
Complete customisation to meet your business's needs	Yes – our consultants customise every aspect of DataHub for you, from the type of output to enhancement and validation of the data	Potentially – if the contractor is sufficiently experienced and not restricted by the limits of off-the-shelf data migration software	Potentially – but limited by the skills and tools available and restricted by the limits of off-the-shelf data migration software
Designed, deployed and maintained by data movement experts	Yes – data movement is all that we do	Potentially - depending on the contractor's background	No – unless you're a data movement company
Low risk of cost or time overrun or failure	Yes – we provide a detailed project plan where risk is shared. And we have a lengthy track record	Potentially – depends on the contractor's skill set, methodology and tools	Potentially – depends on your staff's skill set and the tools and methodology available
Low management cost and minimal internal effort to maintain	Yes – our team of experts will manage your system for you, to your specification and to agreed service levels	Potentially – if the contractor remains with you in the long-term	No – likely to require continuous input and maintenance from your staff
Stable development infrastructure in place	Yes – we have a dedicated environment in which we constantly update our DataHub software	Probably not – unless the contractor often develops his/her own software	Potentially – if you carry out a lot of software development
Dedicated support by data movement experts	Yes – every customer has direct access to a named data integration expert as a first line of support	Potentially – if the contractor has a data integration background and remains available	Probably not – unless an internal team is formed with investment in specific technical skills
Freely available up-grades	Yes – all our clients benefit from enhancements and upgrades whenever available	Probably not – a contractor is unlikely to invest in up-grades and is highly likely to move to a new client	Yes – provided there is ongoing investment into development
Fast deployment	Yes – DataHub provides fast track implementation and roll-out using existing infrastructure	Probably not - unless the contractor already has his/her own specialist software	No – unless you already have your own data integration software
Comprehensive reporting	Yes – DataHub provides full updates on the system's performance	Potentially – depending on the fee invested	Yes – using your own staff